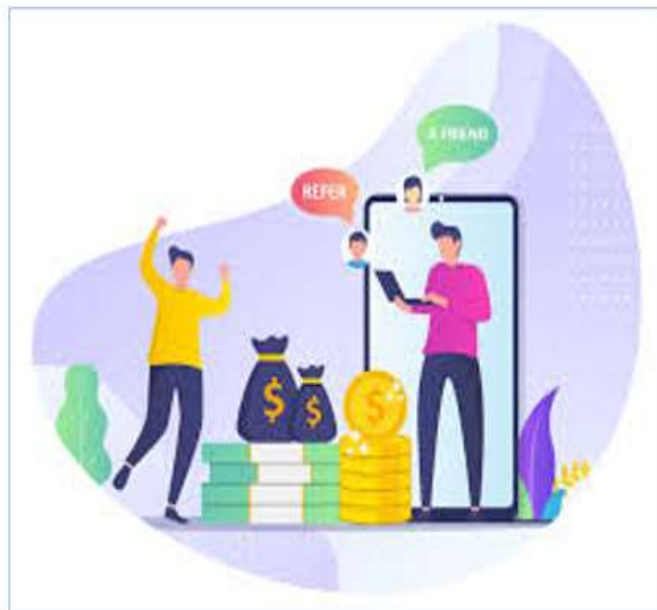


# Employee Self Booking and Customer Referral Policy

Version – 1.0



EMPLOYEE  
SELF BOOKING  
&  
CUSTOMER  
REFERRAL  
POLICY



30.12.2020

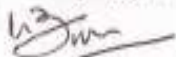
UNION BANK OF INDIA

Sir,

Attached is approval for revision in benefit to referee (Prospect booking new unit) under reference scheme.

- Referee benefit changed from 1% to 0.5%
- Under prevailing employee reference scheme, employee is eligible for 0.25% and referee benefit 1% on point of sale.
- Intend to revise benefit to referee, under employee reference scheme, to 0.5% in line with revised referee benefit, under reference scheme to maintain parity between both verticals.
- Request your approval to prepare IOM and present for approval for onward circulation to all concern.

• Regards

  
30.12.20

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# A GOLDEN OPPORTUNITY KNOCKS!

## SPECIAL DISCOUNT & REFERRAL BENEFITS FOR RUNWAL GROUP EMPLOYEES

We are pleased to introduce special schemes exclusively designed for Runwalees. These schemes are valid for our projects Runwal Forests, Runwal Bliss, Runwal Pinnacle, Runwal Gardens & the latest addition - Runwal Avenue. Not only will you get a discount on purchases, you will also earn through referrals. Details are mentioned below.

### DISCOUNT SCHEME - BASIS THE DURATION OF YOUR EMPLOYMENT AT RUNWAL GROUP

YEARS IN SERVICE	DISCOUNT ON PREVALING SALE PRICE
UP TO 2 YEARS	2%
2 YEARS PLUS	4%
3 YEARS PLUS	6%
4 YEARS PLUS	8%
5 YEARS PLUS & ABOVE	10%

### REFER & EARN

HERE IS A GREAT EARNING OPPORTUNITY FOR YOU! REFER YOUR FRIENDS, FAMILY & ASSOCIATES. IF THEY BOOK A HOME AT RUNWAL OWNERSHIP, YOU WILL GET 2.5% OF THE AGREEMENT VALUE OF THE FLAT PURCHASED THROUGH YOUR REFERENCE.

SO DON'T MISS OUT BOOK, REFER, EARN, ENJOY THE TIME IN HOME!

### TERMS & CONDITIONS

- EMPLOYEES CAN GET THE DISCOUNT UP TO 5 YEAR AFTER EMPLOYMENT END DATE
- LAST DATE FOR REFERRING EMPLOYMENT OF 30th SEPTEMBER 2024
- DISCOUNT WILL BE GIVEN AT THE TIME OF BOOKING
- COST EFFECTIVE HOMES ARE PROVIDED SERVICES & 24x7 SUPPORT
- ALL THE BENEFITS & NOT IN EMPLOYMENT OF RUNWAL GROUP FROM ANY POINT OF TIME
- THE TO RISK BENEFIT WILL BEARS AND THEY WILL BE TREATED AS REGULAR CUSTOMERS
- FINANCIAL FITNESS WILL BE CHECKED BY RESPECTIVE BANK FOR ALL HOME BANK LOANS
- THIS OFFER IS VALID UPTO 31.08.2024



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